

# Financial Services & Insurance







35%

Rise in demand for low touch solutions

Growth in adoption of data, AI, IoT and telematics in insurance indicating a no touch product future

61%

Increase in Fraud due to Covid-19

Only 32% of insurers are using AI enabled Fraud Detection Techniques

88%

Insurance customers demand personalization

The need for in depth understanding of customer needs a proactive and personalised engagement



Stagnant detection of default incurring high expenses

Manual & error-prone document processing

Subservient customer targeting and retention

CHALLENGES

Lack of insights leading to ineffective servicing; repetitive queries

Lack of self-regulating Workflows; Irregular claim requests

Document Classification

Al enabled document classification solution to help segregate based on content and format

# **Business Impacts**

Potential Savings of 30%

Model Accuracy of 80%

7500+ Documents processed/hour

Claims Processing Automation

AI/ML clustering and classification tool to automate complex analysis of overpaid claims

### **Business Impacts**

**Reduction in Manual Effort** 

Potential long term savings per quarter

Model Accuracy of 80%

Customer Churn Prediction

Al Powered churn prediction model that will identify customers that are more likely to churn and help prioritize high value customers.

# **Business Impacts**

Revenue Retention

**Ability to Prioritize High Value Customers** 

**Upsell & Cross-sell Products** Effectively

Default Risk Prediction

Al Enabled model to predict default risk and foresee high risk scenarios using state of the art technique

### **Business Impacts**

3X More accurate model than baseline models

**Increased Savings** 

Improved Efficiency

Fraudulent Detection

An Al-powered solution to identify frauds/fraudulent claims to reduce claims payout and improve operational efficiency.

#### **Business Impacts**

Reduced claims payout and expenses

Ability to gauge the fraud risk of a claim in real time

Improved operational efficiency

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